

Message Text

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PAGE 01 STATE 063075
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/BIC/CAGNE/CLOUSTAUNAU
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NEA/RA:DMORRISON (INFO)

-----221936Z 039851 /53

R 221439Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN

UNCLAS STATE 063075

E.O. 11652: N/A

TAGS: BENC, USIRJC, IR

SUBJECT: REZA PAHLAVI INDUSTRIAL COMPLEX

REF: A)76 TEHRAN 12854; B)TEHRAN 953

1. REGRET DELAY IN RESPONDING REFTELS.
2. USDOC/CAGNE SENT REF A DIRECTLY TO FIFTEEN COMPANIES AND NOTICE WAS PUBLISHED IN COMMERCE BUSINESS DAILY (CBD) AND COMMERCE AMERICA. CBD NOTICE ELICITED SIGNIFICANT RESPONSE. FOLLOWING COMPANIES HAVE EXPRESSED INTEREST: GIFFELS ASSOCIATES, HOLLEY KENNEY SCHOTT INC (HKS) A. EPSTEIN AND SONS INC, GULF STEEL CORPORATION, LESTER B. KNIGHT AND ASSOCIATES, PULLMAN SWINDELL, SANDERSON AND PORTER, AND NISSHO-IWAI AMERICAN. FIRST THREE COMPANIES HAVE CONTACTED FARHAD BADIE DIRECTLY.
3. SEVERAL OF THESE COMPANIES HAVE ASKED FOR ADDITIONAL, MORE SPECIFIC INFORMATION. FOR INSTANCE, WHAT IS TIMING

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OF PROJECT, HOW MUCH FINANCING IS NEEDED, ARE OIL BARTER ARRANGEMENTS POSSIBLE; CAN MORE DETAIL BE GIVEN ON EXACTLY WHAT STRUCTURAL STEEL PLANT, FOUNDRY, AND FORGE WILL PRODUCE; DO IRANIANS REALLY EXPECT ALL MACHINERY LISTED FOR

HEAVY MACHINERY PLANT TO BE PRODUCED IN JUST ONE FACILITY; WHAT IS EXPECTED SIZE OF PLANTS.

4. IN ORDER TO MAKE DECISION TO FOLLOW-UP ON THIS PROJECT, MOST U.S. COMPANIES NEED ANSWERS TO ABOVE QUESTIONS. ANSWERS TO QUESTIONS ON PLANTS THEMSELVES COULD ALSO HELP PINPOINT FOR CAGNE ADDITIONAL FIRMS WHICH MIGHT BE INTERESTED IN PROJECT. ANY ADDITIONAL INFO EMBASSY CAN PROVIDE WOULD BE HELPFUL.

5. REQUEST EMBASSY CONFIRM THAT BADIE RECEIVED CORRESPONDENCE FROM GIFFELS, EPSTEIN, AND HKS. BADIE MIGHT ALSO WANT TO KNOW THAT SEVERAL OF ABOVE COMPANIES HAVE OFFICES IN CALIFORNIA BUT VAST MAJORITY OF PLANT FACILITIES - WHICH HE PRESUMABLY WOULD WANT TO SEE TO JUDGE POTENTIAL PARTNER'S CAPABILITY - ARE IN MID WEST AND EASTERN PORTIONS OF U.S.
VANCE

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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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